

Human Resource Department, Manpower Planning and Recruitment Division, Central Office, Mumbai Phone No.022-22896240

Recruitment of External Faculties, Academicians, Industry Advisors and External ULA Heads on contractual basis

Online Registration of Application & Payment of Fees: From 07.12.2022 to 27.12.2022

Union Bank of India has established 9 distinct Union Learning Academies (ULAs) aligned with the Job Family (JF) Framework adopted by the Bank. We invite Online application from Indian citizen for appointment to the following External Faculties, Academicians, Industry Advisors and External ULA (Union Learning Academy) Heads posts. Candidates are requested to apply Online through the link given on Bank's website 'www.unionbankofindia.co.in'

- 1. The process of registration is complete only when fee is deposited with the Bank through Online mode on or before the last date for payment of fee.
- 2. Before applying the candidates should ensure that they fulfill the eligibility criteria for the post as on the date of eligibility. In case a candidate is called for interview and is found to be not satisfying the eligibility criteria (Age, Educational Qualification and Experience etc.) he/ she will not be allowed to appear for the interview. Further, if, at any stage, it is found that any information furnished in the ON-LINE application is false/ incorrect or if according to the Bank, the candidate does not satisfy the eligibility criteria for the post, his/ her candidature will be cancelled and he/she will not be allowed to appear for the interview / joining.
- 3. Candidates are required to upload all required documents (brief resume, ID proof, age proof, PWD Certificate (if applicable), educational qualification, experience etc.) failing which their application/candidature will not be considered for shortlisting/interview.
- 4. Short Listing will be provisional without verification of documents, candidature will be subject to verification of details/documents with the original when a candidate reports for interview. (If called).
- 5. Candidates are advised to check Bank's website 'www.unionbankofindia.co.in' under "Recruitments" > "Careers Overview" link regularly for details and updates (including the list of shortlisted/ selected candidates). The Call (letter/ advice), where required, will be sent by e-mail only (no hard copy will be sent).
- 6. All correspondence will be made only on the email ID mentioned by the candidate in their online application form and the same has to be kept active for receiving communication viz., call letters/Interview Dates/advices etc.
- 7. Candidates are requested to apply only ON-LINE through Bank's Website <u>www.unionbankofindia.co.in</u>. No other mode of submission of application will be accepted by the Bank.

1. DETAILS OF POSTS /VACANCY/ AGE/PLACE OF POSTING

SN	Position Name	Total	UR	sc	ST	ОВС	EWS	TOTAL	w/w PwD		Location	Age as on (01/12/2022)			
		Vacancy							VI	НІ	ОН	MoD	Location	Min	Max
	External ULA Heads														
1	ULA Head - Digital Transformation	1	1					1					Mumbai	30	60
2	ULA Head - Sales & Marketing	1	1					1					Bhopal	30	60
	Academicians for following domain														
3	Digital Transformation	1	1					1		1			Mumbai	28	60
4	Operational Excellence	1		1				1					Hyderabad	28	60
5	People Excellence	1				1		1					Bengaluru	28	60
6	Sales & Marketing	1			1			1					Bhopal	28	60
	Industry Advisors for following doma	in													
7	Corporate & Treasury	1				1		1	1				Gurgaon	28	60
8	Credit & Policy	1	1					1					Lucknow	28	60
9	Digital Transformation	1	1					1					Mumbai	28	60
10	Operational Excellence	1		1				1					Hyderabad	28	60
11	People Excellence	1			1			1					Bengaluru	28	60
12	Risk Excellence	1	1					1					Mangalore	28	60
13	Rural & Financial Inclusion	1	1					1					Hyderabad	28	60
14	Sales & Marketing	1				1		1					Bhopal	28	60
15	Strategy & Finance	1					1	1					Gurgaon	28	60
	External Faculty for following domai	n													
16	Corporate & Treasury	2	1			1		2					Gurgaon	28	60
17	Credit & Policy	2	1	1				2					Lucknow	28	60
18	Digital Transformation	2	1	1				2					Mumbai	28	60
19	Operational Excellence	2	1			1		2					Hyderabad	28	60
20	People Excellence	2	1			1		2					Bengaluru	28	60
21	Risk Excellence	2	1				1	2					Mangalore	28	60
22	Rural & Financial Inclusion	2	1			1		2					Hyderabad	28	60
23	Sales & Marketing	2	1			1		2					Bhopal	28	60
24	Strategy & Finance	2	1				1	2					Gurgaon	28	60
	Total Vacancies	33	16	4	2	8	3	33	1	1	0	0			

The Bank reserves the right to increase/ decrease the number of post/s or cancel the above contractual recruitment in part or full as per Bank's requirement without assigning any reason. Upper age limit will be 60 for all the posts.

2. DETAILS OF EDUCATIONAL QUALIFICATION/ OTHER QUALIFICATIONS/ EXPERIENCE:

Sr. No	POST	Educational Qualification	Experience				
ULA	Heads						
1	ULA Head - Digital Transformation	 Full time Post-Graduation from the recognized university in the domain relevant to the position with first class Preference will be given to those having MBA with teaching experience in the Executive Education Domain along with Ph.D. degree. 	 Minimum 10 years of experience Preference will be given to those having proven executive teaching experience at educative institutions. For Digital Transformation: Experience in Banking and Financial Services or allied sectors highly preferred 				
2	ULA Head - Sales & Marketing	 Preference will be given to those having additional relevant qualifications and certifications in their respective domains. 	 Exposure to Core Banking Solutions, Digital banking networking, IT infrastructure solutions would be a plu For Sales & Marketing Exposure in Digital Marketing, Sales Marketing Experiences in Marketing of Banking & Financial Service 				
Aca	demicians						
3	Digital Transformation	> Full time Post-Graduation from the recognized university in the domain relevant	 Minimum 5 years of experience Preference will be given to those having proven 				
4	Operational	to the position with first class	executive teaching experience at educative institutions.				
5	People Excellence	 Preference will be given to those having MBA with teaching experience in the Executive Education Domain along with Ph.D. degree. 	Experience in Banking and Financial Services or allied sectors highly preferred.				
6	Sales & Marketing	Preference will be given to those having additional relevant qualifications and certifications in their respective domains.					
Indi	ustry Advisors						
7	Corporate & Treasury	> Full time Post-Graduation from the	> Minimum 5 years of experience				
8	Credit & Policy	recognized university in the domain relevant to the position with first class	> Preference will be given to those having proven				
9	Digital Transformation	 Preference will be given to those having MBA 	executive teaching experience at educative institutions.Experience in Banking and Financial Services or allied				
10	Operational Excellence	with teaching experience in the Executive	sectors highly preferred.				
11	People Excellence	Education Domain along with Ph.D. degree.	> Preference will be given to those having experience in				
12	Risk Excellence	 Preference will be given to those having additional relevant qualifications and 	course content creation and academic administration activities.				
13	Rural & Financial Inclusion	certifications in their respective domains.	activities.				
14	Sales & Marketing						
15	Strategy & Finance						
Ext	ernal Faculty						
16	Corporate & Treasury						
17	Credit & Policy	Full time Post-Graduation from the recognized university in the domain relevant	Minimum 5 years of teaching experiencePreference will be given to those having proven				
18	Digital Transformation	to the position with first class	executive teaching experience at educative institutions.				
19	Operational Excellence	> Preference will be given to those having MBA	> Experience in Banking and Financial Services or allied				
20	People Excellence	with teaching experience in the Executive	sectors highly preferred. > Preference will be given to those having experience in				
21	Risk Excellence	Education Domain along with Ph.D. / M. Phil. > Preference will be given to those having	market data analytics, market research etc.				
22	Rural & Financial Inclusion	- additional relevant qualifications and	, ,				
23	Sales & Marketing	certifications in their respective domains.					
24	Strategy & Finance						

3. JOB PROFILE AND KEY RESPONSIBILITY AREAS:

Sr. No	POSI	Skills & Job Description / Key Responsibilities				
UL	A Heads					
1	ULA Head - Digital Transformation	 Envision, develop, and execute Union Learning Academy's digital learning strategy and business plan for imparting digital knowledge/ skills in a constructive, empowering, and collaborative way Recommend strategic learning roadmaps, align stakeholder approval, and drive roadmap implementation Develop and maintain internal partnership with verticals, and external experts, to sustain delivery programs Lead a team of Faculty, industry experts, academicians and research officers to a valuable training experience. 				

Sr. No	POST	Skills & Job Description / Key Responsibilities
		 Lead the ULA functions - faculties for content, delivery, research, admin, other external recruits, to ensure proper & systematic functioning of the ULA. Infuse best practices from relevant peers & draw in required partnerships & collaborations to facilitate the same Assess new training development needs across the relevant verticals & employees in the organization Drive bank's ongoing efforts in undertaking a large scale skill assessment for identifying skill gaps and charting out a personalized learning trajectory for each employee in that domain Responsible for enhancing Union Bank's brand value in L&D & specified functions in the broader BFSI space.
2	ULA Head - Sales & Marketing	 Provide and execute a strategic plan for Marketing Union Learning Academy Develop and maintain internal partnership with verticals, and external experts, to sustain delivery programs Identify marketing trends for new and emerging products Recommend strategic learning roadmaps, align stakeholder approval, and drive roadmap implementation. Lead the ULA functions - faculties for content, delivery, research, admin, other external recruits, to ensure proper & systematic functioning of the ULA Infuse best practices from relevant peers & draw in required partnerships & collaborations to facilitate the same Assess new training development needs across the relevant verticals & employees in the organization Drive bank's ongoing efforts in undertaking a large scale skill assessment for identifying skill gaps and charting out a personalized learning trajectory for each employee in that domain Responsible for enhancing Union Bank's brand value in L&D & specified functions in the broader BFSI space.
Aca	demicians	
3	Academicians - Digital Transformation	 Actively participate in and contribute to training activity at the institute for identifying the training need gaps of the Top/ Senior Executives of the Bank and co-designing and co-delivering training interventions. Assist faculty in developing course content and defining problem sets and driving faculty
4	Academicians - Operational Excellence	 development programs. Ensuring up skilling of participants by constantly bringing about improvements in the contents and methodology of training programs. To identify the training need gaps of the Top / Senior Executives of the Bank and co-design / co-deliver training interventions
5	Academicians - People Excellence	 To assist faculty in developing course content & defining problem sets and drive faculty development programs To ensure up gradation of competency levels of participants by constantly bringing about improvements in the content and methodology of training programs
6	Academicians - Sales & Marketing	 To develop and impart training programs / workshops in various areas of leadership development To set in place training evaluation methods, seeking feedback and initiating appropriate corrective measures where necessary on an ongoing basis To ensure that the right types of trainings are imparted with continuous updation and best practices in the area of their domain To engage in academic administration activities as and when required by the organization To guide research on content creation under programs dealing with topics of contemporary relevance
Indu	ustry Advisors	
7	Industry Advisors - Corporate & Treasury	➤ The selected candidate will actively participate in and contribute to training activity at the
8	Industry Advisors - Credit & Policy	institute for identifying the training need gaps of the Top/ Senior Executives of the Bank and co- designing and co-delivering training interventions.
9	Industry Advisors - Digital Transformation	Assist faculty in developing course content and defining problem sets and drive faculty development programs.
10	Industry Advisors - Operational Excellence	Deploying partnerships with marquee institutes for research collaboration, content creation and training etc.
11	Industry Advisors - People Excellence	> To deliver effective training solutions specific to the chosen areas of specialization and help the ULAs enhance the learning experience for participants
12	Industry Advisors - Risk Excellence	> To boost the culture of learning in the Bank as well as better integrate the training programs with achieving Bank's business needs
13	Industry Advisors - Rural & Financial Inclusion	➤ To assist the ULAs to course selection in the new curriculum of their domain depending on proposed specific learning requirements, target groups, duration, etc.
14	Industry Advisors - Sales & Marketing	> To discuss and advise the Vertical Heads on their business strategies, product development, market

Sr. No	POST	Skills & Job Description / Key Responsibilities			
15	Industry Advisors - Strategy & Finance	 updates and peer benchmarking studies etc. To help in carrying out market data analysis for improvement of Bank's portfolios through training system. 			
Ext	ernal Faculty				
16	External Faculty - Corporate & Treasury	Key faculty responsibilities include teaching and mentoring bank employees as per relevant domain,			
17	External Faculty - Credit & Policy	implementing project-based and experiential learning experiences, and helping to realize mission of Union.			
18	External Faculty - Digital Transformation	> To actively participate in and contribute to training activity at the assigned ULA.			
19	External Faculty - Operational Excellence	To teach and mentor the trainees as per domain, through implementing project-based experiential learning experiences and helping to realize the mission of the Bank. To conduct lectures, tutorials, workshops, practical classes, demonstrations, field excursical sessions and other appropriate learning activities as required.			
20	External Faculty - People Excellence				
21	External Faculty - Risk Excellence	To continuously improve their own teaching and learning skill including developing a comprehensive teaching portfolio and contributing to the continuous development & improvement of learning			
22	External Faculty - Rural & Financial Inclusion	methodologies of the ULAs. To participate in scholarly activities that influence and enhance learning experience of trainees.			
23	External Faculty - Sales & Marketing	 To help in designing the training calendar for training dissemination and knowledge sharing. To ensure up gradation of competency levels of participants by constantly bringing a 			
24	External Faculty - Strategy & Finance	 improvements in the content and methodology of training programs. To develop and impart training programs / workshops in various areas of leadership development. To set in place training evaluation methods, seeking feedback and initiating appropriate corrective measures where necessary on an ongoing basis. To help in academic administration activities as and when required by the institute. 			

- I. The number of vacancies including reserved vacancies mentioned above are provisional and may vary according to the actual requirement of the Bank.
- II. The educational qualification prescribed for various posts are the minimum. Candidate must possess the qualification and relevant full-time experience as on specified dates.

2. How to Apply:

Candidates are requested to apply only ON-LINE through Bank's Website www.unionbankofindia.co.in. No other mode of submission of application will be accepted by the Bank. For registration log on to the Bank's website "www.unionbankofindia.co.in" and on the Home Page under the link "Recruitment" click the Notification titled "Notification for Recruitment of External Faculties, Academicians, Industry Advisors and External ULA Heads on contractual basis".

There will be two links available on the page.

- 2.1 Click on the link "Notification" to download the Notification
- 2.2 Read the notification carefully and if found eligible to apply, click on the link "Apply Online"
- 2.3 The process of registration is complete only when fee is deposited with the Bank through Online mode on or before the last date for payment of fee.

Candidates are advised to check Bank's website 'www.unionbankofindia.co.in' under "Recruitments" > "Careers Overview" link regularly for details and updates (including the list of shortlisted/ selected candidates).

All revisions/ corrigendum (if any) will be hosted on the bank's website only.

Help Facility:

In case of any problem in filling up the form, payment of fee/intimation charges, complaints may be made at email id recruitment@unionbankofindia.bank. Do not forget to mention "'Notification for Recruitment of External Faculties, Academicians, Industry Advisors and External ULA Heads on contractual basis" in the subject of the email.

3. REMUNERATION:

The remuneration will be offered based on candidate's qualifications, experience and overall suitability for the respective posts based on the negotiations and shall not be a limiting factor for suitable candidate. The compensation will be on CTC basis.

The contract employee will be liable for tax liabilities as per Income Tax Act & Rules in force and the tax will be deducted at source. The amount of compensation being cost to the Bank will be inclusive of any statutory payments that Bank may be required to pay on behalf of the contract appointee.

4. NATURE OF EMPLOYMENT:

Nature of employment will be contractual. Initially, the Contractual Engagement will be for the period of 3 years, with periodic performance review. The term of engagement may be extended at the sole discretion of the Bank for a period of one year at a time subject maximum five years. The above contract period shall be subject to half-yearly review of performance. The Bank may terminate the contract of service if the performance is found unsatisfactory. The Bank may at its sole discretion, terminate the contractual engagement by giving one month's notice or one months' compensation in lieu thereof, at any time during the contract period. The contract employee shall have no right or claim for regular employment in the organization.

5. SELECTION PROCEDURE:

- (i) The selection will be based on shortlisting and interview. Mere fulfilling minimum qualification and experience will not vest any right in candidate for being called for interview.
- (ii) The Shortlisting Committee constituted by the Bank will decide the shortlisting parameters and thereafter, adequate number of candidates, as decided by the Bank will be shortlisted and called for interview.
- (iii) The decision of the bank to call the candidates for the interview shall be final. No correspondence will be entertained in this regard.
- (iv) The names of candidates shortlisted for interview & subsequent selection shall be published on Bank's website. Intimation/ call letter for interview will be sent by email or will be uploaded on Bank's website. NO HARD COPY WILL BE SENT.
- (v) The final appointment will be based on the decision of the Selection Committee constituted for the purpose.
- (vi) Merit list for selection will be prepared in descending order on the basis of scores obtained in interview only. In case more than one candidate score the cut-off marks (common marks at cut-off point), such candidates will be ranked according to their age in descending order, in the merit.

6. APPLICATION FEE (NON-REFUNDABLE):

Category of Applicant	Total
For GEN/EWS & OBC	Rs.750*
For SC/ST/PWD Candidates	Rs.150*

^{*}Bank Transaction charges for Online Payment of application fees/intimation charges will have to be borne by the candidate.

7. CALL LETTER FOR INTERVIEW:

Intimation/ call letter for interview will be sent by email or will be uploaded on Bank's website. NO HARD COPY WILL BE SENT.

8. GENERAL INSTRUCTIONS:

- i. Decision of the Bank in all matters regarding eligibility of the applicant, the stages at which such scrutiny of eligibility is to be undertaken, documents to be produced, Personal Interview, selection and any other matter relating to recruitment will be final and binding on the applicant. While applying for the post, the applicant should ensure that he / she fulfills the eligibility and other criteria mentioned above and that the particulars furnished are correct in all respects. In case it is detected at any stage of recruitment that applicant does not fulfill the eligibility norms and / or that he / she has furnished any incorrect / false information/document or has suppressed any material fact(s), his / her candidature will automatically stand cancelled. If any of the above shortcoming(s) is / are detected even after recruitment, his/her contract is liable to be terminated without any notice.
- ii. Candidates will have to appear for the GD/interview/Selection Process at their own expense.
- iii. In case more than one candidate scores same marks as cut-off marks in the final merit list (common marks at cut-off point), such candidates will be ranked in the merit according to their age in descending order.
- iv. Candidates serving in Govt./Quasi Govt. offices, Public Sector undertakings including Nationalized Banks and Financial Institutions are advised to submit 'No Objection Certificate' from their employer at the time of interview, failing which their candidature may not be considered and travelling expenses, if any, otherwise admissible, will not be paid.
- v. In case of selection, candidates will be required to produce proper discharge certificate from the employer at the time of taking up the appointment.
- vi. Before appointment in the Bank, a proper unconditional discharge certificate from the previous/present employer(s) will have to be produced by the applicant.
- vii. The staff on contract shall not be entitled to any superannuation benefits viz., Provident Fund, Pension, Gratuity, etc.
- viii. Intimations, wherever required will be sent by email and SMS only to the email ID and mobile number registered in the online application form. Bank shall not be responsible if the information/ intimations do not reach candidates in case of change in the mobile number, email address, technical fault or otherwise, beyond the control of Bank. Candidates are advised to keep a close watch on the authorized Bank's website www.unionbankofindia.co.in for latest updates.
- ix. All further announcements/Addendum or Corrigendum (if any)/details pertaining to this process will only be published/ provided on authorized Bank's website www.unionbankofindia.co.in from time to time under "Recruitments" > "Careers Overview" link. No separate communication/intimation will be sent to the candidates who are not shortlisted/not selected in the process. All notification/communication placed on the Banks' website shall be treated as initiation to all the candidates who have applied for the said project.
- x. The Bank reserves the right to alter, modify or change the eligibility criteria and / or any of the other terms and conditions spelt out in this Notification.
- xi. Any resultant dispute arising out of this Notification shall be subject to the sole jurisdiction of the Courts situated in Mumbai.
- xii. BANK RESERVES THE RIGHT TO CANCEL THE RECRUITMENT PROCESS ENTIRELY AT ANY STAGE WITHOUT ASSIGNING ANY REASON THEREOF.

Mumbai 7th December 2022 (Sd) Chief General Manager (HR)