

**TELECOMMUNICATIONS CONSULTANTS INDIA LIMITED**  
**(A Government of India Enterprise)**



Advt. No TCIL/11/052/HRD/Rct./003/2021

Dated 01.07.2021

**Advertisement for Recruitment to the Post of DGM IT & Telecom Business**

Telecommunications Consultants India Ltd. (TCIL) is an ISO 9001:2015 certified fast growing multinational Public Sector Organization under the Ministry of Communications and Information Technology, Govt. of India. TCIL is operating globally to provide world-class technology and Indian expertise in all fields of Telecom, IT & Civil.

TCIL requires qualified and experienced candidate for the post of **DGM (E5 –IDA) for IT & Telecom Business** on **regular basis**:

No. of Post	:	07(Un-Reserved)
Essential Qualification	:	B.Tech./B.E. in Electronics & Commn./Computer Sc./I.T./Electrical/Electronics Engg.
Desirable Qualification	:	Full time MBA/PGDM in Mktg/Fin/IT/Op Mgmt from recognized Institute/University
Age	:	Maximum 45 years (one year age relaxation for internal candidates) as on 01-10-2021
Pay scale	:	E5–IDA (Rs. 80,000- 2,20,000) plus other allowance like HRA, Medical, Trans. Allow., Perks & PRP as per Co. Rules.

Last date of receipt of application through proper channel: 16-08-2021

**Eligibility & Experience:**

Candidate Category	Eligible Pay Scale	Min. experience in Eligible Scale as on 01-10-2021	Total Experience in relevant field as on 01-10-2021
Central/State Govt./Armed Forces of the Union and All India Services	Pay matrix Level 10or Rs15600-39100 (CDA) with a grade pay of 5400/- (JTS)	3 years	12 years
CPSE/SPSE	E-4 Scale	3 years	12 years
Private Sector	Rs15 lakhs p.a. CTC	3 years	12 years

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**Experience :** Candidate should have relevant experience in following areas-

- i) To have strong communication, presentation and project management skill and networking capabilities.
- ii) Proficient in Microsoft Excel, Power Point and Word.
- iii) Able to work on multiple project simultaneously.
- iv) N/W Planning experience.
- v) Experience in preparing short-term and long-term business plan.
- vi) Experience in carrying out project appraisal, cost-benefit analysis of various alternate options of business plan.
- vii) Experience in Sales, Marketing, Business development of Telecom, IT/ITES, IoT products and services, CRM.
- viii) Telecom, IT network Operation, maintenance, planning, project management, installation, testing and commissioning.
- ix) Material management, tendering process.
- x) Project appraisal, business analysis.
- xi) Familiarity and experience in 3G/4G Mobile technology, FTTH, MPLS, IMS, Video-surveillance, SD-WAN, OFC cable laying, M/W, Wi-Fi etc.
- xii) Familiarity and experience in IoT, Data centre, SoC, Cyber Security, eCRM, Billing system.

**Job description:**

DGM is the middle management executive position below Board level and will be reporting to Jt. GM/GM/GGM/EDas per business need of the company. The duties and responsibilities include but not limited to-

- i) To lead the team of AGM/Manager/Dy. Manager/Asst. Manager under him for achieving the business goals of company.
- ii) Prepare annual business plan and prepare action plan and implement it to achieve the targets set by management and MoU targets of the company.
- iii) Prepare notes for approval by the company Board.
- iv) Collaborate with senior executives on development and execution of business plan.
- v) Coordinate with various business units of company for achieving business goals.
- vi) Meet, interact with clients to understand their business needs, suggest solutions to them, design and implement the solution for client.



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- vii)** Acquire new business, Sales, Marketing, Business development, CRM in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- viii)** Solution design, Network Planning, Project Management, Trunkey project execution, O&M in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- ix)** Developing vendor base, technology partners and tying up with them for meeting clients requirement.
- x)** Initiating procurement process, Tendering document framing, tender finalization.

**Other Terms:**

- i) Age relaxation for internal candidates is 1 year.
- ii) Candidates working in Govt./CPSE/SPSE organizations should forward their applications through proper channel on or before the last date. Candidate may send advance copy directly to TCIL. However in case the application through proper channel is not received upto last date, it will not be entertained.
- iii) Pay protection shall be provided to candidate from Govt./PSU organisations as per TCIL rule.
- iv) On appointment to the post, the Candidate shall be on probation for a period of two years and shall be confirmed after successful completion of probation.

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**APPLICATION FOR THE POST OF DGM IT and Telecom Business**

(Through proper channel in case of Govt./CPSE/SPSE candidates)

1. Name of Applicant : .....
2. Designation of Applicant : .....
3. i) Office Address: .....,  
ii) Address for communication: .....
4. Nationality: .....
5. Telephone No: Off.: ....., Res: ....., Fax No.: .....  
Mobile No.: ....., E-Mail Id: .....
6. Date of Birth (DD/MM/YYYY): .....
7. DETAILS RELATED WITH ELIGIBILITY CRITERIA:

Candidate Passport size Photograph
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a) EDUCATIONAL QUALIFICATION:

S/N	Educational/ Profession Qualification	Name of Institute & University	Marks Obtained/ Grade

- b) Current Pay Scale (CTC in case of Pvt. candidate):
- c) Length of Service in eligible Scale (as on 01-10-2021):
- d) Age as on 01-10-2021:



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**e) PROFESSIONAL EXPERIENCE (since beginning):**

S/N	Designation	Place of Posting & Organization	From	To	Pay Scale (CTC for Pvt candidate)	Job Experience	Description/
1.							
2.							
3.							
4.							
5.							
6.							
7.							
8.							
9.							
10.							
11.							
12.							
13.							
14.							
15.							

**f) Significant achievements/Awards if any:**

8. Whether any punishment awarded to the applicant during the last 10 years:

If yes, the details thereof

9. Whether any action or enquiry is going on against him/her as far as his knowledge goes:

If yes, the details thereof\

10. I hereby declare that none of my relatives are working in TCIL or its associated companies.

If yes, details of such employees are as below with name and designation—

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**UNDERTAKING**

- i) I certify that the details furnished by me in Cols. 1 to 10 are true and nothing is being hidden and I am eligible for the post.
- ii) I have not ever been convicted by any court of law or arrested by any law enforcement agencies within India or outside or facing any criminal proceedings in any court of law. If yes details are as below-
- iii) I further submit my willingness that I will join the post, if selected. In case, if I give my unwillingness after the interview is held, but before the appointment is processed or after issue of offer of appointment, I may be debarred for a period of two years for being considered for appointment to any post in TCIL.

Place:

(.....)

Date : .....

Name & Signature of Applicant

**(To be filled by the PSU/Ministry /Department concerned in case of Govt candidate)**

It is Certified that the particulars furnished above have been scrutinized and found to be correct as per official records.

Signature & Designation of  
the Competent Forwarding  
Authority with Tel. No., EMail& office Seal.

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**Instructions for Candidates: -**

1. Before applying, the candidate should ensure he/she fulfills the eligibility criteria and other norms mentioned in the advertisement.
2. Experience in the relevant field shall be calculated from the date of attaining the minimum essential qualification(s).
3. Candidate on selection is liable to be posted anywhere in India/Abroad.
4. Mode of selection will be interview. TCIL reserves the right to modify the selection procedure, if deemed fit.
5. Management reserves the right to cancel/ restrict/ enlarge/ modify/ alter the recruitment/ selection process at any stage, without issuing any further notice or assigning any reason thereafter.
6. The decision of TCIL in all matters would be final and binding, and no correspondence in this regard would be entertained.
7. Incomplete/unsigned applications received after the last date of receipt and the application form in the prescribed format without the self-attested copies of all relevant certificates as mentioned below will not be entertained:
  - a) Educational Qualification Certificate
  - b) Date of Birth
  - c) Pay Slip of last 3 years and Bank statement towards proof of CTC/ Salary for candidates applying from Private Sector.
  - d) Work Experience (s) certificate in case candidates applying from Private Sector.
  - e) For Govt./CPSE/SPSE candidate the application form with duly verified service particulars from HR of Parent Organization.

TCIL does not bear any responsibility for any delay in post/courier for any reason whatsoever.

8. Name of the post applied for should invariably be mentioned on the top of the envelope containing the application form.
9. Interested candidates should send their applications in the prescribed format in offline mode addressed to **“The Group General Manager (HR), Telecommunications Consultants India Ltd., TCIL Bhawan, Greater Kailash –I, New Delhi - 110048** up to the last date of receipt of applications.

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10. One advance copy through email may be send on following email ID: [careers@tcil.net.in](mailto:careers@tcil.net.in)
11. Last date of receipt of application through proper channel: 16-08-2021